

Supercede Vs. The Status Quo

AKA Spreadsheets, Emails, & File Transfer Sites

We've seen the reinsurance industry waste what amounts to years on tedious admin and inefficient communication:

- **Cedents** spend months collecting, preparing, and sending submission data.
- **Brokers** spend weeks going back and forth with the cedent to validate data.
- **Reinsurers** spend days unzipping, copying, pasting and re-analysing data.

Enough is enough.

Reinsurance data deserves more than a vagabond lifestyle with no place to call home.

Deals should be accessible in one place and you should have the ability to share them with your partners, see their status, notifications, and deadlines in a single workflow that's easy to use.

Supercede is designed to close 1) deals, and 2) the number of application windows you have open.

Our leadership team, ex-practitioners themselves, understand reinsurance and how it's being criminally underserved with the tools available.

Reinsurance is a centuries-old industry but your technology doesn't have to be.

Supercede was designed exclusively for reinsurance.

Spreadsheets, email, and file sharing sites were not.

One Hour of Work: A Side-by-Side Comparison



You can accomplish a lot with software that's purpose-built by experts. Here's what you can do in a single hour with Supercede compared to someone working the same 60 minutes with outdated legacy technology.



20 mins

40 mins


60 mins

	
<ul style="list-style-type: none"> • Upload data for multiple classes of business ✓ • Split data across multiple levels of granularity ✓ • Query identified anomalies and missing claims ✓ 	<ul style="list-style-type: none"> • Upload data to an FTP site for a single class of business ✓
<ul style="list-style-type: none"> • Automatically generate exhibits ✓ • Customise exhibits ✓ • Observe year-on-year differences ✓ • Aggregate claims based on your preferences ✓ 	<ul style="list-style-type: none"> • Manually check for anomalies and missing claims ✓
<ul style="list-style-type: none"> • Complete a pack ✓ • Share to broker ✓ • Collaborate on a deal ✓ 	<ul style="list-style-type: none"> • Begin creating exhibits ✓ • Send queries back-and-forth ✓


What Are the Benefits, You Ask?

We improve on the foundation of legacy technology so you can manage any kind of reinsurance deal with ease; Supercede does things faster and more efficiently for you and your partners.


Supercede Vs. Spreadsheets

Key Benefit	 Supercede®	Spreadsheets
Streamlined Data Preparation	✓	✗
Immediate Limit & Attachment Profiles	✓	✗
Identify Missing Claims Automatically	✓	✗
Single Point of Reference for Information	✓	✗
Familiarity	✗	✓
Unlimited Rows & Columns	✓	✗
One-Click YoY Comparisons	✓	✗
Real-Time Online Collaboration	✓	✗
Stacked Policy Detection	✓	✗
Automated Data Validation	✓	✗
Error Checking & Cleansing Tools	✓	✗

Supercede Vs. Emails

Key Benefit	 Supercede®	Emails
Contact Clients & Partners Securely	✓	✗
Avoid Messy Email Threads	✓	✗
Avoid Missing Attachments	✓	✗
Ease of Auditability	✓	✗
Familiarity	✗	✓
Deal-Relevant Action Features	✓	✗
Quoting & Authorising Data	✓	✗
Action Tracking	✓	✗
Removing Need to Re-Key Data	✓	✗
Document Sharing	✓	✓

Supercede Vs. File Transfer Sites

Key Benefit	 Supercede®	File Transfer Sites
Unlimited File Size Storage	✓	✗
Data Security	✓	✓
Ease of Use	✓	✓
Integrated with Deal Activity	✓	✗
Built-In Antivirus Scanning	✓	✗
Version Control	✓	✓